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STEVEN JACKSON PRODUCTION

Doterra Guide

dōTERRA[®]

Wellness Advocate

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Welcome to the Doterra Guide Download page and Doterra consultant enrollment instructions

BY STEVEN JACKSON

Download your free Doterra guide on the download form on the right. However, if you have any questions please do not hesitate to get back to me on the contact form at the bottom of this page.

My name is Steve Jackson and I am a Doterra Wellness Advocate. Also, I am an entrepreneur, network marketer, online marketer, eBook author and podcaster. For many years I have been a passionate advocate of network marketing and later online marketing.



Traditional Working Model

- Traditional hourly pay rate
- Low wages in some professions
- Sometimes unpaid overtime work required
- Glass ceiling with no possibility for promotion
- Not respected for the work you do
- Vocational or higher education needed
- Restrictions of time freedom and work time balance
- The family structure: employment needs the nuclear family of two parents
- Disability: fit staff are generally preferred
- Ageism: older we get the harder it is to get employment
- Ethnic groups: high rate of unemployment over their white counterparts



Network Marketing Model

- Minimize risks
- Long term passive income
- Unlimited income Potential
- Unlike running a business no employees are required
- Completely flexible working hours
- Help and empower others to achieve their life goals
- Be with like-minded people
- No education needed and free training available
- Child care not an issue
- Create a vision of your own future
- Anyone can do it, regardless of your age, gender, sexuality or ethnic group there is a place for you
- Total freedom and life balance



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Why should you become a Doterra consultant?

There are various reason why Doterra is a great opportunity. I would argue that Doterra has a simple marketing plan and great products. For others it could be that they love of the oils, but they want to make some extra money.

I think the main reason for joining Doterra is because it is very affordable business. Also, you can earn a passive income for years into the future. It is easy to sham network marketing as a business model, but success is really possible for those who take serious action. This results in many consultants being so successful that they see the traditional employment as underwhelming and soul destroying.

Above I have created a chart explaining and comparing the traditional work model and the Doterra network marketing model. Compare for yourself, which is the better working life balance model?



Some common questions about Doterra

BY STEVEN JACKSON

What is Doterra?

Doterra began in 2008 and offers therapeutic grade essential oils, hair care, skin care, weight loss products and supplements. Mainly, Doterra is an essential oils company that offers other products that are infused with essential oils.

What are Doterra essential oils?

Doterra essential oils are natural compounds found in various plants. This gives the plants its fragrance, but also its immunity. This is the main reason why essential oils are so vital to our personal wellness.

Where does Doterra operate?

Doterra has a strong presence in the United State, Europe, Oceania, Latin America and Asia. Doterra continues to grow due to the attractiveness of its products and the passion of their consultants.

Does Doterra have any competition?

Doterra is massive in the health and wellness industry, so they are the only game in town. The reason is that Doterra products are perfectly timed for those hungry for natural wellness products, that are high quality, safe and pure.

What is the difference between a wellness advocate and a wholesale customer?

Most people enroll as a wholesale customer, because the Doterra wholesale membership allow them to buy their products are wholesale. They just want to buy the essential oils at the best price possible. Also, they may be interested in getting free products via the loyalty rewards program. The Wellness Advocate on the other hand is interested in the business, even though they may also love the oils.

More Questions

How many hours a week will I need to commit to my Doterra business?

The people that want to do this type of business are rushed of their feet. They are already busy people that enjoy being busy and working on something new. Depending on how you intend to run your business, time management is the key. Busy people have already learnt how to manage their days, but others may find it more difficult at first.

Here are some key suggestions on time management:

1. Treat Doterra as a business.
2. Work on your business minimum: 1-2 hours a day, 5 days a week.
3. Make every minute count.
4. If you are working online: Share new content everyday. (My team receive training in online and social media marketing)
5. If you are intending to doing classes, do at least one a week.
6. If you are using word of month marketing: Share the oils naturally, like you would recommend a wine or a great cafe.

If I become a Doterra rep, how much will I earn?

Honestly, its up to you.

The more you share the oils the more money you will make. You need to ask yourself, how much do I want to earn and what am I willing to do to earn it. Hoping you will be successful is not enough, taken action is the key to success.

Why you want to make money?

- Do you need to pay off debts?
- Do you want to travel more?
- Do you want some extra money to repair a summer house?
- Do you simply want to feel more economically secure?

Whatever your reason is, understanding your why will get you there. The chart below will give you an idea of what you will needed to achieve success.



It is important to be realistic



Think carefully about your goals. Think how you are going to achieve them.

Do you want to achieve the leadership ranks?

Then be prepared for a long journey. Leaders understand that the level of commitment is big and that true success is not overnight.



Is it possible to make money from day one as a Doterra consultant?

BY STEVEN JACKSON

The simple answer is YES!

The two areas you can make money fast as a wellness advocate is from the Retail customer bonus and the Fast start bonus.

Retail Customer Bonus: The retail bonus means you purchase products at wholesale and the customer buys from you are retail. You will earn 25 percent from all retail orders.

Fast Start Bonus: The Fast start bonus is money you earn from someone in your team. You earn 5 to 20% of the PV or any orders placed by new wellness advocates or wholesale customers that you personally enroll within their first 60 days. For more details about the compensation plan click on the source information to Learn More button below.

I am already a Doterra consultant, can you mentor me?

No, I am afraid not.

You will need to speak to your enroller and ask them for help and support.

It is important to say at this point

Unless you are a self starter in network marketing, who you enroll with will be the difference between success and failure.

Not all wellness advocates are equal. So, consider carefully before joining a friend or a local. Technology has changed everything and so if you live in the US, Europe or Australia you can enroll be mentored.



Natural Solutions
for healthy, empowered living
Do you need safe, effective, and affordable health solutions?

YOU HAVE CHOICES

<p>Modern Approach</p> <ul style="list-style-type: none"> Designed to manage symptoms Made from isolated synthetic agents Side effects (known and unknown) \$6.5 trillion/year spent on global healthcare Are we healthier? 	<p>or</p>	<p>Natural Approach</p> <ul style="list-style-type: none"> Addresses body's needs and root causes Extracted from plants Enhances physical and emotional health Safe benefits without side effects
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ESSENTIAL OILS ARE EFFECTIVE

Natural, Effective, and Safe

- Natural aromatic compounds extracted and distilled from

dōTERRA IS SAFE AND 100% PURE

Why a new standard of quality?

The basic Doterra distributor business package overview

- This company is a stable and reliable opportunity
- They are debt free company with no outside funding
- Unlimited earning potential
- Their retention rate of over 65%
- The Doterra distributor is the only outlet for these products
- Doterra distributors get 25% off all products
- The Doterra representative receives a FREE Doterra store
- There is no monthly fee
- When you purchase a product enrollment kit the enrollment fee is waived
- You are able to enroll people into your business and receive bonuses



What is the next step to joining Doterra?

BY STEVEN JACKSON

If you know enough and you want to get started scroll down to the source link.

How much does it cost to get a Doterra wholesale membership?

It is possible to start as a Wellness Advocate for as little as \$35. (for other countries scroll to the bottom of this page) I would suggest investing in a product enrollment kit, because you will need some products to share. In addition, the savings on the kits are outstanding and the membership fee is waived.

Outside the US

- Guide to Europe 20€
- Guide to Canada \$42
- Guide to the UK £20
- Guide to Australia and New Zealand \$35
- Guide to South Africa R445

This is not the complete guide so if you want to read more click on the link on this page or the source link below.

Author: [Steven Jackson](#)

Source: [Download a Doterra Guide and become a Doterra consultant](#)

